

Job Description: Account Executive & Community Coordinator

Location: Iola, KS | **Company:** Ad Astra Radio

Role Overview

Ad Astra Radio is looking for a driven, people-oriented **Account Executive & Community Involvement Coordinator**. This role is the heartbeat of our local business relationships, focusing on revenue growth and community integration. This position offers a clear path towards a **Sales and or Station Manager** leadership role.

Key Responsibilities

- **Business Development:** Actively identify, sign, and strengthen local sales accounts to meet revenue goals.
- **Community Engagement:** Serve as the primary liaison between the station and the community, coordinating local initiatives and involvement.
- **Production:** Collaborate with clients to write, record, and produce effective radio advertisements.
- **Public Appearances:** Lead live remote broadcasts and represent the Ad Astra brand at local festivals, games, and events.
- **Brand Building:** Help grow the Ad Astra brand in SEK

Compensation & Benefits

- **Pay:** Annual Base Salary plus Commission.
- **Perks:** Company Fuel Card.
- **Insurance:** Comprehensive Health, Dental, and Vision (Individual Policy).